

Message Text

UNCLASSIFIED

PAGE 01 TOKYO 06425 140158Z
ACTION EB-08

INFO OCT-01 EA-12 ISO-00 /021 W
-----002459 142342Z /66

R 140145Z APR 78
FM AMEMBASSY TOKYO
TO SECSTATE WASHDC 7054
USDOC WASHDC

UNCLAS TOKYO 06425

USDOC WASHDC FOR IND-J

E.O. 11652: N/A
TAGS: ETRD, JA
SUBJECT: TRADE ASSISTANCE FOR U.S. EXPORTER OF LUMBER

REF: UNCLAS STATE 089125

1. THE FOLLOWING FIRMS HAVE EXPRESSED INTEREST IN FAR
WEST FIR SALES' PROPOSAL:

A. MITSUI HOME CO., LTD.

- 2-1-1, NISHI SHINJUKU, SHINJUKU-KU, TOKYO 160
- JAPAN
- PHONE: 03-346-4662 TELEX: 0232-4358 MFD J
- CABLE: NA
- CONTACT: MR. KOGO, MATERIALS DEPT.
- COMMENT: THIS IS JAPAN'S LARGEST HOME BUILDER USING
- 2X4 CONSTRUCTION TECHNIQUES AND HAS
- 320 EMPLOYEES. ITS ANNUAL SALES TOTAL
- \$30 MILLION.

B. NICHIEI CO., LTD.

- 738, KOMAOKA-CHO, TSURUMI-KU, YOKOHAMA 230, JAPAN
- PHONE: 045-581-4083 TELEX: NA CABLE:NA
- CONTACT: MR. TANAKA, FOREIGN LUMBER CENTER

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- COMMENT: NICHIEI IS A LEADING JAPANESE DISTRIBUTOR
- OF FINISHED LUMBER AND BUILDING MATERIALS
- AND HAS 412 EMPLOYEES. ANNUAL SALES
- TOTAL \$260 MILLION.

C. SHIN ASAHIGAWA CO., LTD.

- TOKYO KAIJO BLDG., 1-2-1, MARUNOUCHI, CHIYODA-KU

- TOKYO 100, JAPAN
- PHONE: 03-213-4161 TELEX: J 22268
- CABLE: SHINASAHIGAWA TOKYO
- CONTACT: MESSRS. KAWAHARA AND KATSUI, AMERICA TEAM,
- BUSINESS DEPT.
- COMMENT: ANOTHER LEADING JAPANESE DISTRIBUTOR OF
- FINISHED LUMBER AND BUILDING MATERIALS
- WITH 320 EMPLOYEES. ANNUAL SALES
- TOTAL \$220 MILLION.

2. THE ABOVE LISTED FIRMS WANT SPECIFICATIONS, PARTICULARLY OF FINISHED DIMENSION LUMBER, FOB US PORT OR CIF JAPANESE PORT QUOTATIONS AND DELIVERY TERMS.
MANSFIELD

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: TRADE, LUMBER, EXPORTERS
Control Number: n/a
Copy: SINGLE
Draft Date: 14 apr 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780161-0800
Format: TEL
From: TOKYO
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780456/aaaabvru.tel
Line Count: 76
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 11ac01b0-c288-dd11-92da-001cc4696bcc
Office: ACTION EB
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
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Previous Handling Restrictions: n/a
Reference: n/a
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Review Content Flags:
Review Date: 29 mar 2005
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Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
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Review Withdrawn Fields: n/a
SAS ID: 2966923
Secure: OPEN
Status: NATIVE
Subject: TRADE ASSISTANCE FOR U.S. EXPORTER OF LUMBER
TAGS: ETRD, JA
To: STATE COM
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/11ac01b0-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
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